

Price / 1 floating seat*

Product	Perpetual		Subscriptions			
	Seat	Maintenance	1 month	3 months	12 months	36 months
IDEA StatiCa Steel	5,690 €	1,190 €	570 €	1,190 €	2,850 €	7,490 €
IDEA StatiCa Detail	3,490 €	690 €	350 €	690 €	1,750 €	4,590 €
IDEA StatiCa Concrete	5,690 €	1,190 €	570 €	1,190 €	2,850 €	7,490 €
IDEA StatiCa Complete	7,990 €	1,690 €	790 €	1,690 €	3,990 €	10,490 €
IDEA StatiCa Enterprise	9,990 €	2,090 €	990 €	2,090 €	4,990 €	12,990 €

* All IDEA StatiCa licenses consist of floating seats. Each seat allows for one access per product. Multiple seats allow for concurrent access. The license admin can create users based on a unique email address for up to 7 license users per seat in Steel, Detail, Concrete or Complete.

What apps does each product have?

Application	Steel	Detail	Concrete	Complete/Enterprise
Connection	✓	✗	✗	✓
Member	✓	✗	✓	✓
Detail	✗	✓	✓	✓
Beam	✗	✗	✓	✓
RCS	✗	✗	✓	✓
Checkbot	✓	✓	✓	✓
Viewer	✓	✗	✗	✓

Discount and Bonus

- ◆ Each customer purchase can be subject to a regional discount, within a range defined with your Country/Channel Managers at the start of the year.
- ◆ Enterprise licenses, including maintenances, are not subject to any discounts. Upgrade rebate can, however, be applicable.
- ◆ The discount is applied to end-customer prices (the discount is not a margin).
- ◆ Each product in the order can be discounted with exactly one discount. No discount combination is allowed in the calculation.
- ◆ The discount for each purchase has to be indicated on the respective product item while ordering in the Partner Portal.
- ◆ Discounts can be applied to perpetual seats or upgrades. We highly discourage discounts on maintenance or subscriptions.
- ◆ Customers who purchased a seat with maintenance can receive a free IDEA StatiCa seat(s) (1+N) for up to 6 months and/or e-books.
- ◆ We recommend providing bonus or discounts only in exchange for some form of cooperation with the end customer. For example: training services agreement, customer testimonial or a case study published within 3-6 months on the websites, social media posts or 3rd party recommendation.

Other fees and rules

- ◆ Customers can return the software for a full refund during the first 2 months after purchase. Only valid for the first purchase of a given company.
- ◆ Only one Trial Version can be activated on a given prospect for 14 days. Upon request, it can be extended only once for another 14 days.
- ◆ Educational licenses can be freely provided to individual students or other academics. They are valid for 12 months. No commercial activity is allowed with these licenses. You must verify the uploaded student ID document when receiving a request.
- ◆ Educational licenses for universities can be provided upon a signed agreement between the institution, the reseller/office and IDEA StatiCa.
- ◆ Deferred payments - This is an individual service, which has to be agreed with the Country/Channel Manager in advance.
- ◆ Customers can pay in 3-part instalments within a 12-month period. The initial instalment must be at least 20% before receiving the license.
- ◆ IDEA StatiCa invoices the reseller for each installment separately or for one payment after the last installment has been paid by the customer.

For details on discounts, bonuses, fees or rules, please consult the [Partner Portal FAQ](#) or your Country/Channel Manager.

For specific rules, consult the [EULA](#).